

# MATTHEW DONOVAN

MARKETING - MEDIA - DESIGN

---

## ABOUT

I am drawn to leadership positions that allow me to develop efficient strategies that boost productivity. I naturally see opportunities to improve systems, and how to best utilize the strengths of a team to accomplish a goal. I appreciate an environment that encourages innovation and is open to new ideas. I prefer structured work routines, evaluation based on clear guidelines and performance rewards. My ideal organization values talent, logical thinking and includes intelligent and ambitious coworkers. I excel in solving complex problems with strategic planning and clear goal-setting.

## EXPERIENCE

CONSULTANT, MATTHEWDONOVAN.ME; REMOTE – 2006-PRESENT

We help US business owners implement digital marketing strategies and succeed online. Helped multiple companies generate over 7 figures in online revenue.

SALES AND PROJECT MANAGER, GRANDEUR CELLARS; AUSTIN TX – 2015-2016

Sold and PM'd custom wine cellar installations in multimillion-dollar homes across central Texas.

PROJECT MANAGER, DREAMWEAVER DESIGN & CONSTRUCTION; ORANGE COUNTY CA – 2013-2015

PM'd commercial renovation projects and high-end residential homes in Southern California.

SALES & LEASING REP, TUTTLE-CLICK AUTOMOTIVE GROUP – 2010-2013

Made Top Salesman for # of units and gross revenue.

## EDUCATION

LANDMARK FORUM – PERSONAL DEVELOPMENT

## SKILLS

Project Management, Web Design, Social Media, Digital Marketing, Sales, Graphic Design.

## REFERENCES

Upon Request.